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#### **ENERGY CHURN AHEAD**

# City Gas Distribution (CGD) Sector

#### **Reduced APM Gas Allocation**

- Lower Allocation: APM gas allocation for priority sectors like domestic PNG and CNG reduced from 72% to 44% (as of November 16).
- Costlier Alternatives: Companies rely on expensive HPHT gas and imported RLNG, increasing gas costs by ₹5 per scm or ₹7 per kg.

# Impact on Profitability and Volume Growth

- **Higher Costs:** Increased dependence on costly gas sources affects profitability, especially in priority segments like D-PNG and CNG.
- Competitiveness Issues:
  - Diesel poses stiff competition, with CNG's cost advantage eroding.
  - Adoption of electric buses (PM e-Bus Seva scheme) reduces demand for CNG in public transport.
- Stagnation in Growth: New CNG vehicle registrations remain flat; CNG volume growth slowed to 11% in the last two years.

# Limited Cost Pass-Through and Earnings Decline

- Price Sensitivity: Difficulty passing cost increases to consumers without affecting demand.
- **Projected Losses:** Partial cost pass-through could reduce sector earnings (EBITDA) by ₹2,300 crore in the next financial year.
- **Industrial Shift**: Price-sensitive industrial segments are moving to alternatives like propane, with a 25% decline in consumption after gas price hikes.

## **Consolidation Pressures**

- Larger Players' Advantage:
  - Established networks and favorable gas procurement contracts help larger players manage challenges.



- Strong balance sheets and completed CAPEX programs offer resilience.
- Smaller Entities Struggle:
  - Reliance on spot gas purchases and high CAPEX burdens smaller companies.
  - Eleven weak areas are potential acquisition targets.
- **Debt Dependency**: 61 PSU-operated areas may face increased debt due to investment needs, fostering consolidation.

**Source:** <a href="https://indianexpress.com/article/opinion/columns/gas-price-rise-and-trumps-expected-policies-9755303/">https://indianexpress.com/article/opinion/columns/gas-price-rise-and-trumps-expected-policies-9755303/</a>

